

# Anderco Signs Distribution Agreement with Agma Healthcare for the Irish Market



This exclusive distribution agreement with Agma is indicative of Anderco's commitment to meeting its customers' challenges with fully integrated product and service packages that are flexible enough to meet future needs. It further enhances Anderco's product portfolio – adding an innovative and cost effective range of disinfectants for the Life Science and Healthcare markets. Furthermore, it reinforces Anderco's commitment to offering innovative solutions to customers through its own competencies and those of its partners.

Commenting on the agreement, Alan Bruce, Anderco's Managing Director said -

"We see this agreement as the beginning of a mutually beneficial relationship that will see excellent results for both parties going forward. The Agma products reflect current leading technology and will help us to meet the needs of our customers as well as reach an increased number of potential customers attracted by significant costs savings afforded by the range. Agma has an excellent reputation in the industry and we are delighted to be partnering them to meet our customers' needs."

The Agma system of sterile disposables is comprised of four disinfectant products, each capable of functioning reliably in a standalone capacity. Compatibility is assured and affords the effective design and implementation of advanced rotations and schemes to meet the most demanding standards. Each component of the Agma system of sterile disposables is double bagged and tagged as gamma irradiation sterile. Certificates of irradiation accompany each batch together with date of manufacture and expiry. Total traceability is assured throughout.

**AGMA – keeping disinfectants simple and cost effective**

Anderco Safety, a leading Irish provider of cleanroom and laboratory supplies, safety equipment and associated services, recently announced that it has entered into an exclusive distribution agreement with Agma Healthcare for the sales and marketing of the Agma product range throughout Ireland. Agma Healthcare are manufacturers of innovative sterile disinfection range of products for the healthcare and pharmaceutical industries.



According to Tony Lynn, Agma's Business Manager -

"We selected Anderco because of the company's track record, already wide product range, excellent technical personnel, sales and customer service staff and streamlined operations. Anderco's focus on being a one-stop-shop for the Life Sciences and Healthcare markets makes them an excellent partner to represent us. We look forward to working with Anderco to explore new opportunities for Agma in Ireland."

## Meeting your Challenges with integrated, cost effective product and service solutions

### Products:

- Wipes (sterile and non-sterile)
- Disinfectant sprays
- Swabs (for cleaning and validation)
- Disposable clothing (sterile and non-sterile)
- Reuseable clothing
- Hand hygiene and protection
- Respiratory protection
- Eye protection
- Hearing protection
- Mopping systems
- Mats
- Stationery
- Signage
- Emergency decontamination
- Spill control and chemical handling equipment

### Services:

- 24/7 service and nationwide delivery
- Customised service packages
- Vendor managed inventory solutions
- Bespoke commercial support service
- Expert technical support and consultancy
- Customised web catalogue and online ordering
- Signs survey, design and manufacture
- Eye injury prevention programme
- Respirator fit testing
- Spill control consultancy, risk assessment, stock management
- Decontamination consultancy



# Faxback to 021 4351635



Name:  
Position:

Company:  
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Phone:  
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☐ Send me information on the cleanroom and laboratory products and services available from Anderco.

☐ Send me information on the Agma range of disinfectants available from Anderco.

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